

Public Procurement and Sales in Ukraine



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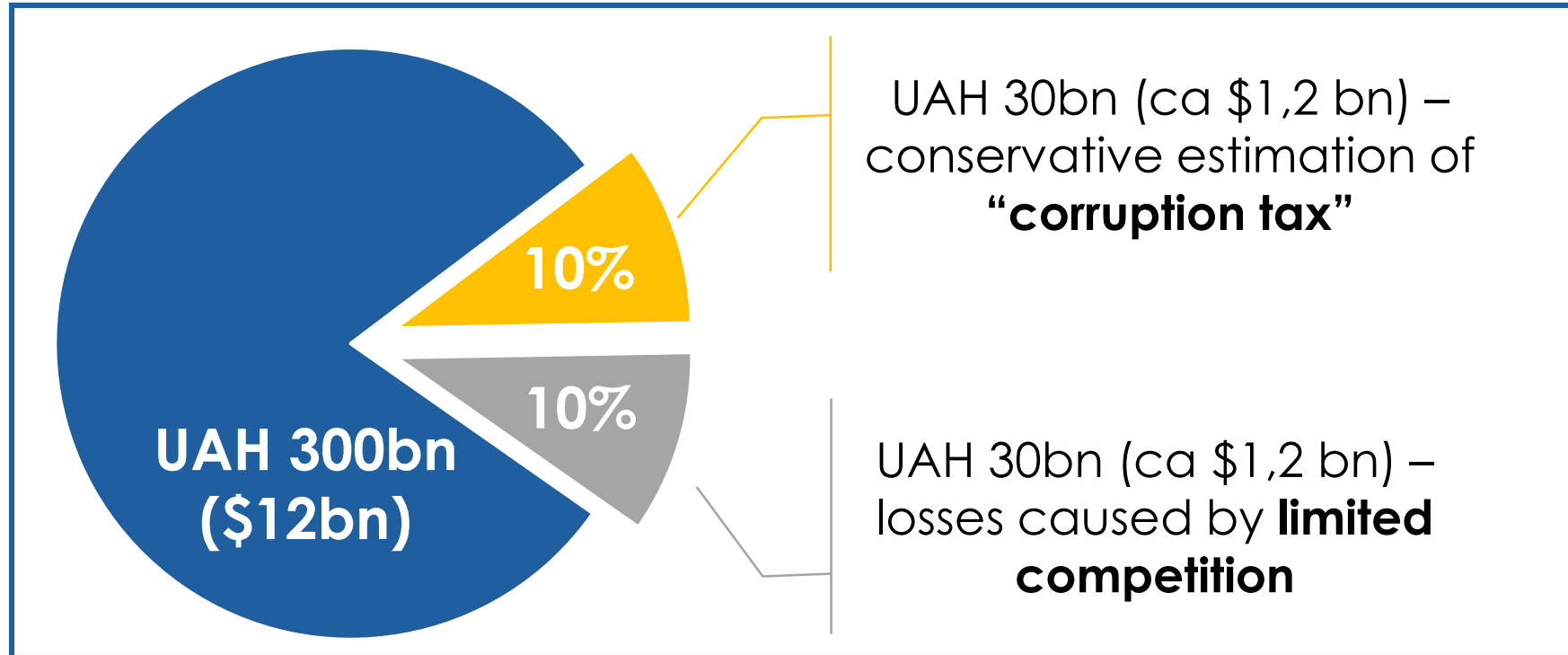
Transparency International Ukraine



End of Paper Era



PP was seen as synonym of corruption in Ukraine

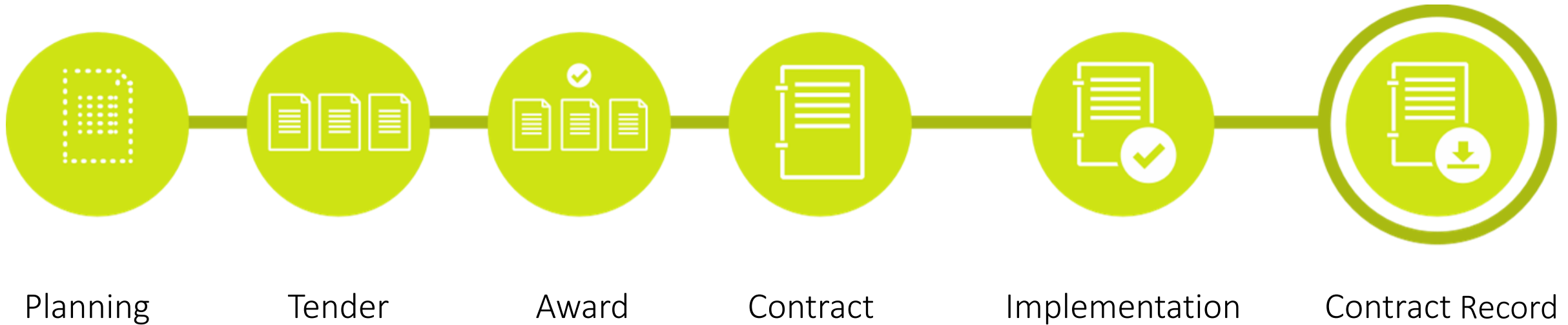


At least \$2,4 bn per annum – losses from corruption and limited competition

“Golden triangle of partnership” in the core

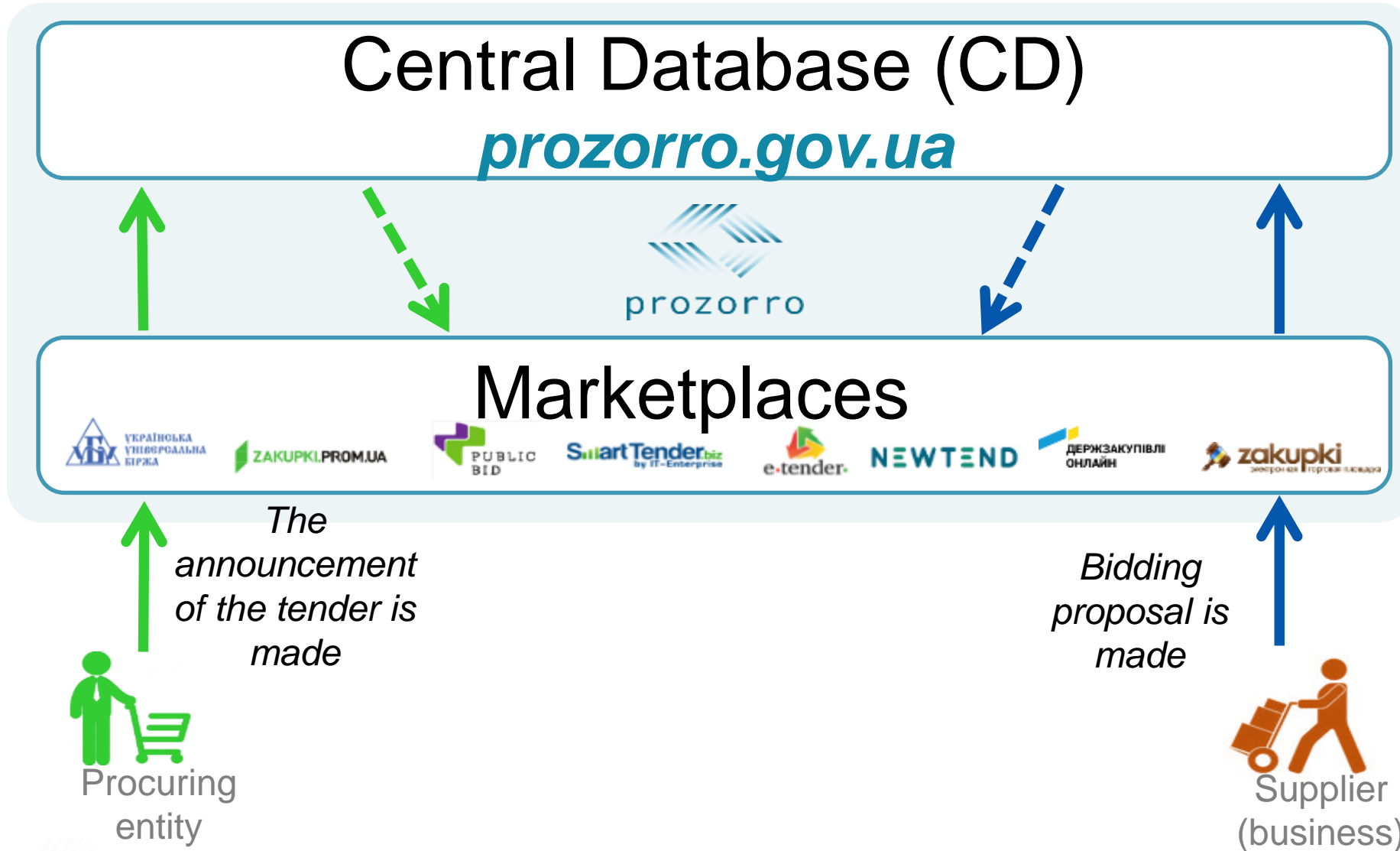


Open Contracting Data Standard



An open data schema describing how to release documents & data at each stage of a contracting process as machine readable, flexible, extensible, user friendly data

New system





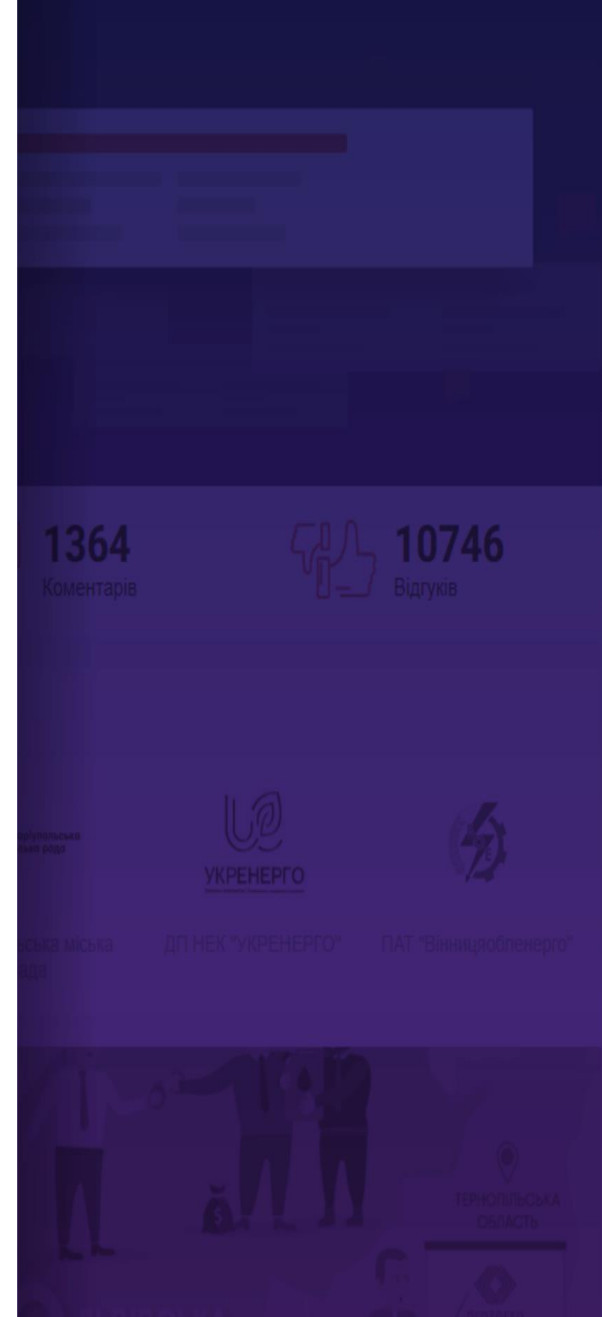
VISION

Civic network run by Transparency International Ukraine watching national and regional public procurement



MISSION

To unite the civil society in watchdog activities to ensure access and fair play among public procurement stakeholders



DOZORRO impact areas



Developing civic tech for open data to analyse and to monitor public spending



Providing unique feedback loop on public procurement via **dozorro.org**



Raising awareness through educational materials and events



Giving voice to local stories



Training and capacity building for watchdog activists



A strong civil society community in the regions all over the Ukraine

DOZORRO-community



Organizations that share our vision and values:



24 civil society organizations



45 representatives of procuring entities and business community



NUMBER OF PROCEDURES 3,900 SAVINGS 3,18bn

NO. OF PROCURING ENTITIES 38,11k EXPECTED VALUE 98,02bn

NO. OF BIDDERS 8k NO. OF BIDS PER AUCTION 2,35

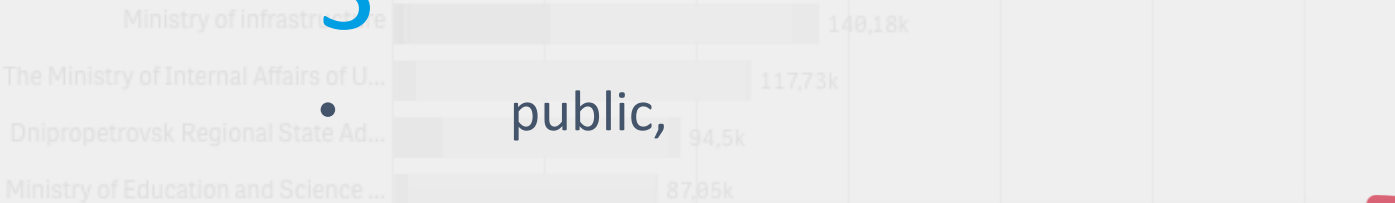


TI Ukraine has developed and regularly upgrades

Rating of procuring entities

3

BI modules:

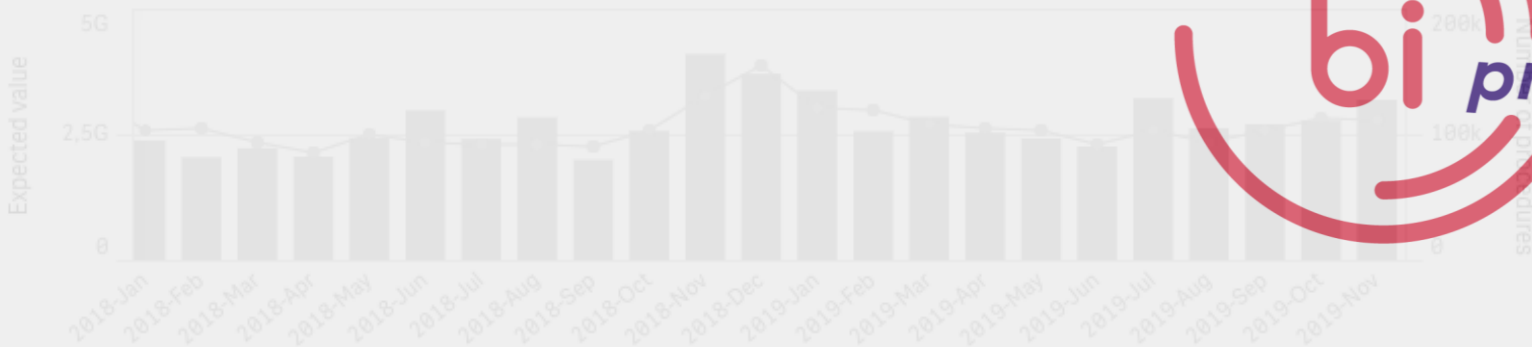


public,

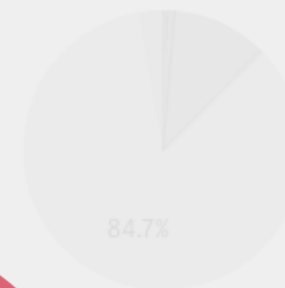
professional,

medical

Dynamics



Statuses of procedures





KPIs



NUMBER OF PROCEDURES

4,41mln

SAVINGS

3,66bn

NO. OF PROCURING ENTITIES

39,10k
EXPECTED VALUE
111,63bn

NO. OF BIDDERS

271,31k
NO. OF BIDS PER AUCTION
2,35

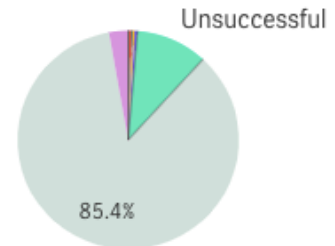


Above Below Competitive NonCompetitive Complete Proceed Unsuccessful

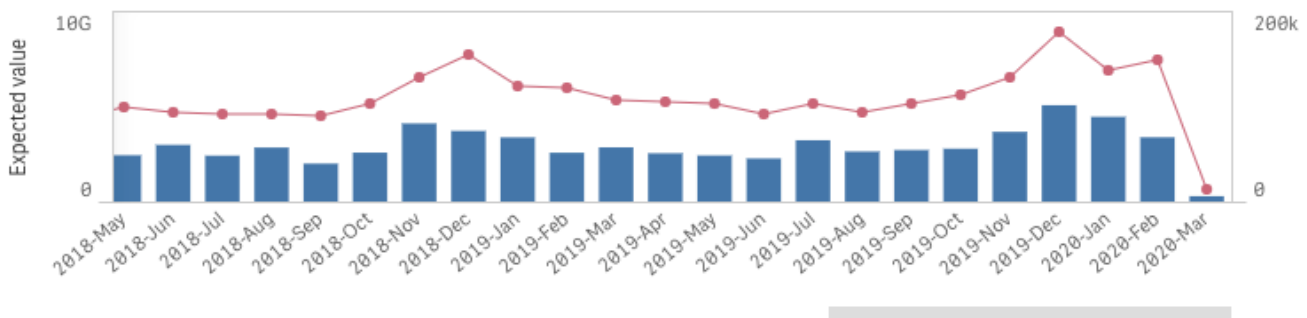
Indicator Number of procedures EN Go to



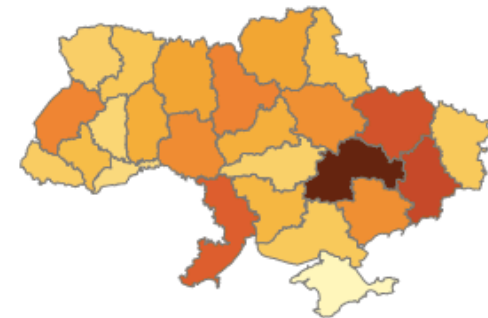
Statures of procedures



Dynamics



?



Excluding Kyiv

DOZORRO risk indicators



DOZORRO developed innovative data-driven red flags methodology for investigation of risky tenders in 2017

Risk indicator analysis is running on machine learning (2018)



6 unique indicators based on the review status: no response to complaint, negative rank on the provided response, risks mentioned in the feedback, etc.



40 risks indicators overall

tinder for tender 😊

https://dev.dozorro.work

"Чемпіон" переможець	
Так	-
Системний учасник був дискваліфікований	
Yes	-
Переможець не знижував ціну в аукціоні	
Yes	Yes
pairs.priceReduction	
1	-
Продовження строку дії договору	
-	1

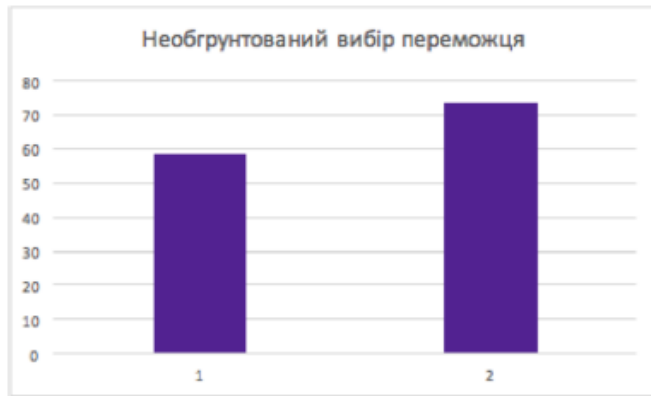
5002 Пропустити

Група CPV	
336 - Фармацевтические продукты	091 - Топливо
Конкуренція	
2	2
Відгуки на умови	
-	1
Завантаження документів	
-	4
Контрольні слова у Q&A	
-	Yes
Технічний учасник	

DOZORRO Machine Learning

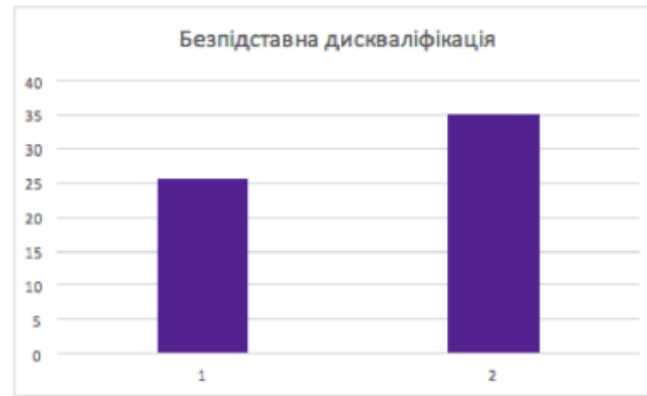
After 3 months of beta testing we compared results, shown by DOZORRO activists before and after the implementation of new engine:

Unfair winner selection



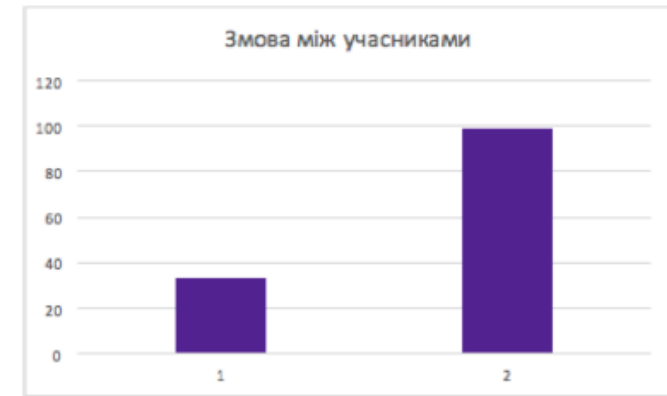
+26%

Unfair disqualification



+37%

Collusion between tenderers



+298%

Our achievements



1,5 million unique DOZORRO users	152 000 users of Open BI	300 certified professional BI users
near 30 000 violations identified	near 35 000 appeals to control bodies	3600 wins and 48 opened criminal proceedings

We use open-source open-data OCDS tools and that makes our civic tech highly transferable – **DOZORRO-tools are used by NGOs in Moldova and Poland**

Our achievements



We are listed in **top 12 projects worldwide** for citizen watchdogs
DOZORRO was featured by FORBES magazine



We successfully advocated introduction of mandatory **risk-based monitoring in Ukrainian government** – State Audit Service started a pilot of online public procurement monitoring in 2018 and changes to Law on PP in 2019.

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DOZORRO main partners

Luminate
Building stronger societies

 **OMIDYAR
NETWORK**

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



**EURASIA
FOUNDATION**



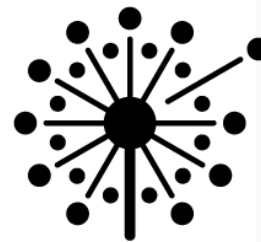
European Bank
for Reconstruction and Development



**INTERNATIONAL
RENAISSANCE
FOUNDATION**



**OPEN
CONTRACTING
PARTNERSHIP**

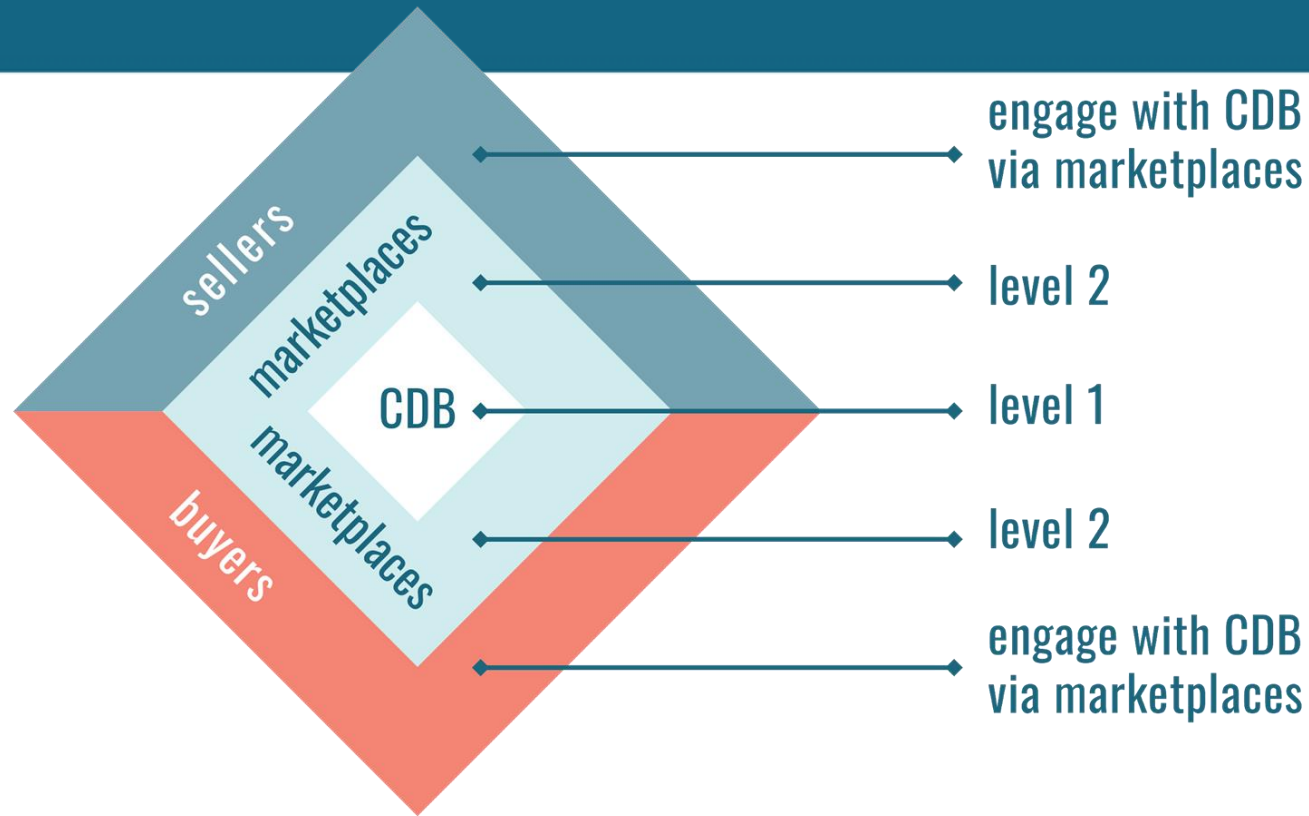


**Western NIS
Enterprise Fund**

TRANSITION



**TRANSPARENT
AND EASILY ACCESSIBLE
E-AUCTION PLATFORM**



INNOVATIVE TWO TIER STRUCTURE

A state-owned central database (CDB) is connected to private e-platforms through a secure API

e-platforms interact with cities, state agencies & companies as well as businesses to provide them with all the necessary services

OPEN DATA

All information in CDB is open and accessible to everyone

Any provider can develop its own services based on our open data

Some numbers and facts



USD **934m** in revenue



> **16k** participants



> **250k** lots created



> **50** marketplaces connected and authorized



Successfully launched Small Privatization reform



State Entity PROZORRO.SALE established
independent Supervisory Board

Small Scale Privatization

Before Prozorro.Sale

USD **5.5m** p.a.



3,000 unique participants



63% average starting price increase

After Prozorro.Sale

USD **60m** in **first** year



Up to **100** participants per auction



>40% of lots sold

Thank you!

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